

**REQUEST OF PRICE QUOTATION FOR THE SUPPORT AND REPORTING OF A PILOT ACTION RELATED TO A NEW WAREHOUSE MANAGEMENT SYSTEM MODEL IN THE FRAMEWORK OF THE EU FUNDED PROJECT TALKNET, INDEX N. CE1044 (INTERREG VB CENTRAL EUROPE 2014-2020 PROGRAMME)**

CODOGNOTTO Polska sp. z o.o. is partner of the Project TalkNET, project index n. CE1044, funded by the Interreg Central Europe 2014-2020 Programme, with an allocated budget of 237.417,50 €. The overall duration of the project is 36 month, 01.06.2017 – 31.05.2020.

Within this framework, Codognotto Polska sp. z o.o. is in charge of PA for multimodal defining and testing a new WMS concept in the programme area in order to increase and optimise the logistics processes.

**ART. 1 ORGANISATION AWARDING THE SERVICE CONTRACT**

Codognotto Polska sp. z o.o.  
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PL7251959614

Responsible of the awarding procedure: Mr. Marcin Kubica

**ART. 2 DESCRIPTION OF THE SERVICES REQUIRED**

In the framework of TalkNET (Interreg VB Central Europe 2014-2020 Programme, Index n. CE1044), CODOGNOTTO Polska sp. z o.o. (from here on indicated as "Awarding Organisation"), requires technical support in defining and testing a new WMS concept in the programme area in order to increase and optimise the logistics processes.

TalkNET project has already delivered important analyses in relation to logistics node efficiency optimisation. The most important aspect outlined is that the logistics nodes could be better exploited and optimised with better analyses at process level, a proper standardisation and the consequence informatisation of the hub.

Codognotto Polska has raised the interest of BSH Group in testing a new concept of WMS based on automatic communication between logistics supplier and production company.

Hereby, Codognotto Polska is requiring a quotation which complies the elaboration of a proper methodology, the implementation of the IT tools required and a final assessment. The WMS system chosen as base for the development required is CLICK REPLY outlined as a good practice in the framework of TalkNET and IT system already used in the Codognotto Group network.

PHASE 1: Project definition and roadmapping

1.1 - Definition of the methodology to be applied

1.2 - Analysis of the EDI Reply - Codognotto - BSH communication paths required to be implemented/integrated into Click Reply

PHASE 2: Development of the EDI interfaces to be implemented/integrated

2.1 - Mapping of the EDI REPLY-CODOGNOTTO and CODOGNOTTO-BSH flows relating to the master data of the items

2.2 - Mapping of the EDI REPLY-CODOGNOTTO and CODOGNOTTO-BSH flows relating to the INBOUND processes

2.3 - Mapping of the EDI REPLY-CODOGNOTTO and CODOGNOTTO-BSH flows relating to the OUTBOUND processes

PHASE 3: Assessment and reporting

3.1 – Implementation of the testing phase

3.2 – Assessment and elaboration of the final report

The final report will have to be implemented following a table of contents agreed with Codognotto itself. The final report will contain a clear and detailed explanation of the different phases with particular emphasis on the final assessment.

Codognotto Polska has analysed the different locations of Codognotto Group's warehouses and managed a consultation among stakeholders in order to select the pilot action field.

The selecting area is a warehouse in Piacenza (annex 1). The selection has considered the lack of a consolidated and standardised processes, a new field of work for Codognotto Group, the lack of IT tools available and the interest of the commodities' owner, BSH Hausgeräte GmbH (From now on "BSH") in the project scope.

BSH is nowadays the largest manufacturer of home appliances in Europe and one of the leading companies in the sector worldwide. The group stemmed from a joint venture set up in 1967 between Robert Bosch GmbH and Siemens AG and posted annual sales of 13.4 billion euros in the year 2018.

Accordingly, to the consultation phase, the project implementation has to consider two potential deployment and transferability interests:

- Other logistics company, manufactures and/or infrastructure providers have to be able to benefit from the solution adopted and follow a similar pathway with particular reference to the level of know how detectable in the Central Europe area;
- Other BSH's warehouses located in Central Europe area. BSH has a large number of warehouses located in Central Europe area that could consider a future deployment of the tested solution. Moreover, the solution will need to have strong criteria of adaptability and interoperability with other IT tools;

The reporting of the activities will have to be provided in English and has to contain a proper base of contents (minimum 25 pages).

### ART. 3 DURATION

The services required must be provided within the month of October 2019 based on the Awarding Organisation's subsequent indications.

In detail, the provisional timeline is the following:

- 15<sup>th</sup> of August 2019: steps 1-2
- 25<sup>th</sup> of September 2019: steps 3
- 15<sup>th</sup> of October final report of the activities

#### ART. 4 COMPENSATION

The estimated cost for the above-mentioned services is: (twenty-five thousand/00), 25.000,00 EURO (twenty-five thousand/00 EURO), VAT excluded.

This amount has to be considered as maximum practicable.

This amount has to be considered as inclusive of all costs incurred for the performance of the requested services.

The economic operator awarded is the sole responsible of the compliance with the provisions of the security, safety, insurance and social security charges related to the implementation of the services.

Payment will be made upon receiving of the related invoice or supporting technical document.

#### ART. 5 TERMS AND CONDITIONS FOR SUBMISSION OF OFFERS

For the provider selection the awarding organisation will be supported by Codognotto Group's Marketing & Innovation Area. Any request of clarification or price quotation have to be addressed to:

Mr. Marcin Kubica: marcin.kubica@codognotto.com, General Manager of the Awarding Organisation or Mr. Andrea Condotta: andrea.condotta@codognotto.com, Marketing & Innovation Manager of Codognotto Group.

The price quotation must include an overview of the technical proposal, in line with the requirements stated in art. 2.

The price quotation must indicate the amount of the total taxable amount and VAT, if applicable.

The price quotation has to be sent within the 1<sup>st</sup> of August 2019. Applications received after this date or without the requirements indicated in art. 2 and 5 will not be considered.

#### ART. 6 AWARDING PROCEDURE

Due to the nature of the supporting services required, the selection criterium adopted is: best value for money.

Any price quotation above the limit stated (art. 4), variable, multiple, subjected to conditions or partial will not be considered.

#### ART. 7 SELECTING PROCEDURE

Due to the selection criterium indicated in art. 6, the service will be awarded to the bid presenting the most advantageous combination of cost/quality to meet the Awarding Organisation's requirements. The evaluation of the selection procedure is expressed in hundredths.

An Internal Commission nominated by the Responsible of the Procedure and composed by the Awarding Organisation staff will evaluate the price quotation and proceed to award, applying the following criteria:

Evaluation Criteria	Description	Level	Score
A	Coherence of the offer to the specific requirements listed in art. 2 "Description of the services required"	Not sufficient	0
		Sufficient	7.5
		Good	15
		Very good	22.5
		Excellent	30
B	Overall quality of the offer and technical proposal for the implementation of the service.	Not sufficient	0
		Sufficient	5

		Good	10
		Very good	15
		Excellent	20
C	Quality and relevance of previous experiences with respect to the subject of the selection, achieved in the context of ETC Programmes or other EU funded Programmes.	Not sufficient	0
		Sufficient	5
		Good	10
		Very good	15
		Excellent	20
D	Quality and relevance of previous experiences with respect to the subject of the selection, not related to ETC or other EU funded Programmes.	Not sufficient	0
		Sufficient	4
		Good	6
		Very good	8
		Excellent	10
E	Economic offer (% of reduction)	0% > x ≥ 5%	0
		5% > x ≥ 10%	5
		10% > x ≥ 15%	10
		15% > x ≥ 20%	15
		> 20%	20

#### ART. 8 PROCESSING OF PERSONAL DATA

Data provided by the bidders will be processed in accordance with the EU Regulation GDPR 2016/679 of the 27<sup>th</sup> of April 2016 and the Polish national law applicable.

Ustroń, 22.07.2019

The General Director - Marcin Kubica